



Not all corporate strategies are discussed in board room!

- Meetings • Incentives • Conferences • Events

Round Table Conference!



Be it a business executive, a frontline salesman, a business agent or neighbourhood retailer, there are a few things that drive one to perform at his peak. Some are driven by their salary slips, others by a month's commission or a few extra goodies from the company.

But no matter how hard you try to inspire your workforce, there is only so much a certificate can do, only so far an increment can go, only so many giveaways to offer. That's where we come in.

We, as a company strongly believe in the persuasive power of recognition and how teams are built, as well as how efficiency is increased and people are motivated... when work stops being work and turns into play. That's precisely why MICE was conceived, i.e. to realize a company's primary objective towards its employees – firing passions to excel.



Who we are

Found in 2004, Sunflight Travel (India) Pvt. Ltd. is wholesale travel and tour marketing company offering a wide range of outbound and inbound travel related products from hotel reservations of all budgets, worldwide packages, car rental, sightseeing options, customized tour packages and MICE solutions to corporate and to the travel agents, tour operator markets. We have worldwide tie ups with reputed & professional companies who ensure that our client's needs are taken care in most reliable, friendly & service oriented manner.

We are a young at heart, yet experienced group of passionate travel professionals. All of us have many years working in the travel business and have come to believe that the best travel experiences happen when creativity, care and attention to the traveler come first.

At Sunflight, we are not just a travel and tour operator. We are actually a group that loves travelling, exploring and holidaying ourselves and we love to share our experiences with the world.

We are Approved Tour Operator by Ministry of Tourism, Govt. of India. We are affiliated to IATO – Indian association of Tour Operators (National body of tour operators), TAAI, (Travel Agents Association of India), ADTOI (Association of domestic Tour Operators of India), and TAFI (Travel Agents Federation of India).



Who we are



- We work closely with various Foreign Tourism Authorities in India and has been designated as Certified Sales Specialist for following destinations:
- 1. Certified Aussie Specialist
- 2. Certified Kiwi (New Zealand) Specialist
- 3. Certified Canada Specialist
- 4. Certified Brit Agent
- 5. Certified Specialist on Korea
- 6. Certified Thailand Golden Agents
- 7. Certified Dubai Specialist
- 8. Certified Hong Kong & Macau Specialist
- 9. Certified South Africa Fundi Specialist
- 10. Certified Shemrock Agents (Ireland Specialist)
- 11. Certified Tahiti Specialist

Our Services

- Thoroughly researched destinations
- Customised itineraries & programs
- Identification of location options & reservation
- Venue options & reservation
- Planning, organizing and equipping location with all facilities and materials
- Specialized exclusive theme dinners
- Shows and special entertainment
- Arrangements for aerial and surface transportation
- VIP reception and arrangements
- Visa applications



Why us

- **Personal**
There is a huge extent of customization in case of a MICE trip in terms of destinations, hotel requirements, conference needs, sightseeings to be covered, gala dinner venue, team building activities etc. Our prime focus is always to cater to our customers' specific needs and the intent is to delight the customer by always delivering more than promised by us/expected by them.
- **Unique**
The experienced employees of the MICE business make sure that they function as a "travel consultant" to the client rather than being a "travel agent" to them. We believe that with our expertise, we are in a position to provide multiple options to our customers. This is especially true in case of clients who have a budget constraint. Once the client is provided with multiple options along with the pros and cons for the same, they are in a much better position to take a decision regarding the destination as well as the services that they expect us to provide them
- **Experience**
Put simply, we've been there. Unlike many other operators, our consultants regularly travel. They inspect hotels and participate in a wide range of activities on a regular basis. This first-hand experience ensures you receive a truly exceptional tailor-made travel service from your first enquiry through to your return home.
- **Value for money**
We are committed to provide quality service to our clients and we do not believe in any compromise on the same. We make sure that the experience that our clients get is of a greater value than the cost that they pay for it. If our cost is more than the competition, then there is ALWAYS a very strong reason for the same (which could be better quality of hotels, better airlines, EXTRA inclusions etc.). Our endeavor is to have our customers delighted by our services so that at all times, they feel that they have got something EXTRA than the worth of the currency that has been spent on it.
- **Product Innovation**
Over the last decade or so, the MICE industry has been booming. Companies are always looking out for new destinations for the incentive trips. Our endeavour is to be ahead of the competition at all times and product innovation is one way of doing that. We have promoted new destinations at different points of times which have traditionally never been thought of for a MICE trip. E.g. Jordan, Japan, Macau, Canada. Moreover, within the same destinations, we have managed to change the product mix by changing the venues for Gala Dinner (at cruise, Desert Safari etc.) or including some exotic sightseeings or providing some out of the box team building activities or in any other way.

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